



Elkhart Northside Nazarene

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Dear Church Leader,

I wanted to take a moment to share about our wonderful experience working with Church Growth Services (CGS). We have been working with them for a little over a year now. They helped us put together a capital campaign to cover some building updates and pay off our mortgage. Our personal consultant is Bill Walter. He's been more than helpful in this process and has become a good friend.

As a lead pastor, my time is somewhat limited. Every week I find myself preparing sermons, prepping to teach classes, doing calls, visiting the sick, counseling, meeting with staff, and a variety of other things. This is all a part of my calling to be present and serve the people of the Northside Church of the Nazarene. I really love what I do. So, the idea of putting together a capital campaign to raise funds is not something I want to add to my to-do list.

This is where Church Growth Services (CGS) came into the picture. They worked very hard to find out our needs and what we wanted to do. They were very patient with us as we prayed about this and talked about it at board meetings. I never felt any pressure from Bill to go with CGS. Bill even graciously offered to meet with our board/leaders on several different occasions to talk about what CGS does and how they might be able to help our church. It didn't take long for our board to vote to go forward with them for a capital campaign.

Their (CGS) process is very refined as well as customizable to the church they are working with. Their experience of over 40 years of doing this kind of thing is also an invaluable resource. Bill was there every step of the way with us. He is not a pushy or in your face leader, but a steady and focused leader (like Jesus). He is there to make sure you are staying on track and you achieve your goals in a timely manner. Following Bill's advice and leadership was easy for us. Our leaders quickly learned that Bill knows exactly what he is doing. It was easy to build trust in our relationship with Bill and CGS.

Overall, this has been an extremely positive experience for us. I have no problem recommending Bill and CGS to others considering some kind of campaign. They offer wisdom and customer service that is somewhat rare these days. I get the impression from Bill that he truly cares about each church they come alongside. They want to see church succeed and become good stewards with their resources. This experience has really helped unite our church board, our leaders, and our church. It's been incredible! I will also say that Bill has been extremely generous to us. He has listened to God during our campaign and responded graciously. Our church is blessed to be working with Bill and CGS in this campaign.

Grace & peace,

Tim Sheets, Lead Pastor

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Becoming & Making Christlike Disciples